

**Client A** \_\_\_\_\_  Male  Married  
 First Name Last Name Birth Date  Female Retirement Age

**Client B** \_\_\_\_\_  Male  
 First Name Last Name Birth Date  Female Retirement Age

Street Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Home Phone \_\_\_\_\_ Work Phone \_\_\_\_\_ Email Address \_\_\_\_\_

**Incomes**

Salary

Employer	Employee	Gross Monthly Salary	Annual Increase
	<input type="radio"/> Client A <input type="radio"/> Client B		%

Employer Retirement Plan

Current Value: \_\_\_\_\_

Growth Rate: \_\_\_\_\_ %

Employee Contribution: \_\_\_\_\_ %

Employer Contribution: \_\_\_\_\_ %

Salary

Employer	Employee	Gross Monthly Salary	Annual Increase
	<input type="radio"/> Client A <input type="radio"/> Client B		%

Employer Retirement Plan

Current Value: \_\_\_\_\_

Growth Rate: \_\_\_\_\_ %

Employee Contribution: \_\_\_\_\_ %

Employer Contribution: \_\_\_\_\_ %

Salary

Employer	Employee	Gross Monthly Salary	Annual Increase
	<input type="radio"/> Client A <input type="radio"/> Client B		%

Employer Retirement Plan

Current Value: \_\_\_\_\_

Growth Rate: \_\_\_\_\_ %

Employee Contribution: \_\_\_\_\_ %

Employer Contribution: \_\_\_\_\_ %

Other Income

Description	Recipient	Monthly Income	Annual Increase
	<input type="radio"/> Client A <input type="radio"/> Client B		%
	<input type="radio"/> Client A <input type="radio"/> Client B		%
	<input type="radio"/> Client A <input type="radio"/> Client B		%
	<input type="radio"/> Client A <input type="radio"/> Client B		%
	<input type="radio"/> Client A <input type="radio"/> Client B		%
	<input type="radio"/> Client A <input type="radio"/> Client B		%
	<input type="radio"/> Client A <input type="radio"/> Client B		%

Assets

Liquid Assets

Description	Use	Owner	Type	Current Value	Interest
	<input type="checkbox"/> Use for Any Need <input type="checkbox"/> Retirement Only <input type="checkbox"/> Education Only <input type="checkbox"/> Do Not Use	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both	<input type="checkbox"/> Mutual Fund <input type="checkbox"/> Savings <input type="checkbox"/> Primary Checking <input type="checkbox"/> Secondary Checking <input type="checkbox"/> Stock		%
	<input type="checkbox"/> Use for Any Need <input type="checkbox"/> Retirement Only <input type="checkbox"/> Education Only <input type="checkbox"/> Do Not Use	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both	<input type="checkbox"/> Mutual Fund <input type="checkbox"/> Savings <input type="checkbox"/> Primary Checking <input type="checkbox"/> Secondary Checking <input type="checkbox"/> Stock		%
	<input type="checkbox"/> Use for Any Need <input type="checkbox"/> Retirement Only <input type="checkbox"/> Education Only <input type="checkbox"/> Do Not Use	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both	<input type="checkbox"/> Mutual Fund <input type="checkbox"/> Savings <input type="checkbox"/> Primary Checking <input type="checkbox"/> Secondary Checking <input type="checkbox"/> Stock		%
	<input type="checkbox"/> Use for Any Need <input type="checkbox"/> Retirement Only <input type="checkbox"/> Education Only <input type="checkbox"/> Do Not Use	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both	<input type="checkbox"/> Mutual Fund <input type="checkbox"/> Savings <input type="checkbox"/> Primary Checking <input type="checkbox"/> Secondary Checking <input type="checkbox"/> Stock		%
	<input type="checkbox"/> Use for Any Need <input type="checkbox"/> Retirement Only <input type="checkbox"/> Education Only <input type="checkbox"/> Do Not Use	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both	<input type="checkbox"/> Mutual Fund <input type="checkbox"/> Savings <input type="checkbox"/> Primary Checking <input type="checkbox"/> Secondary Checking <input type="checkbox"/> Stock		%
	<input type="checkbox"/> Use for Any Need <input type="checkbox"/> Retirement Only <input type="checkbox"/> Education Only <input type="checkbox"/> Do Not Use	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both	<input type="checkbox"/> Mutual Fund <input type="checkbox"/> Savings <input type="checkbox"/> Primary Checking <input type="checkbox"/> Secondary Checking <input type="checkbox"/> Stock		%
	<input type="checkbox"/> Use for Any Need <input type="checkbox"/> Retirement Only <input type="checkbox"/> Education Only <input type="checkbox"/> Do Not Use	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both	<input type="checkbox"/> Mutual Fund <input type="checkbox"/> Savings <input type="checkbox"/> Primary Checking <input type="checkbox"/> Secondary Checking <input type="checkbox"/> Stock		%

Fixed Assets

Description	Use	Owner	Type	Current Value	Growth Rate
_____	<input type="checkbox"/> Do Not Use <input type="checkbox"/> Use for Any Need <input type="checkbox"/> Retirement Only <input type="checkbox"/> Education Only	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both	<input type="checkbox"/> Residence <input type="checkbox"/> Business <input type="checkbox"/> Real Estate <input type="checkbox"/> Personal Property <input type="checkbox"/> Bond		
Associated Loan					
Loan Balance _____					%
Monthly Payment _____					
Interest _____ %					

Fixed Assets

Description	Use	Owner	Type	Current Value	Growth Rate
_____	<input type="checkbox"/> Do Not Use <input type="checkbox"/> Use for Any Need <input type="checkbox"/> Retirement Only <input type="checkbox"/> Education Only	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both	<input type="checkbox"/> Residence <input type="checkbox"/> Business <input type="checkbox"/> Real Estate <input type="checkbox"/> Personal Property <input type="checkbox"/> Bond		
Associated Loan					
Loan Balance _____					%
Monthly Payment _____					
Interest _____ %					

Fixed Assets

Description	Use	Owner	Type	Current Value	Growth Rate
_____	<input type="checkbox"/> Do Not Use <input type="checkbox"/> Use for Any Need <input type="checkbox"/> Retirement Only <input type="checkbox"/> Education Only	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both	<input type="checkbox"/> Residence <input type="checkbox"/> Business <input type="checkbox"/> Real Estate <input type="checkbox"/> Personal Property <input type="checkbox"/> Bond		
Associated Loan					
Loan Balance _____					%
Monthly Payment _____					
Interest _____ %					

Fixed Assets

Description	Use	Owner	Type	Current Value	Growth Rate
_____	<input type="checkbox"/> Do Not Use <input type="checkbox"/> Use for Any Need <input type="checkbox"/> Retirement Only <input type="checkbox"/> Education Only	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both	<input type="checkbox"/> Residence <input type="checkbox"/> Business <input type="checkbox"/> Real Estate <input type="checkbox"/> Personal Property <input type="checkbox"/> Bond		
Associated Loan					
Loan Balance _____					%
Monthly Payment _____					
Interest _____ %					

Fixed Assets

Description	Use	Owner	Type	Current Value	Growth Rate
_____	<input type="checkbox"/> Do Not Use <input type="checkbox"/> Use for Any Need <input type="checkbox"/> Retirement Only <input type="checkbox"/> Education Only	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both	<input type="checkbox"/> Residence <input type="checkbox"/> Business <input type="checkbox"/> Real Estate <input type="checkbox"/> Personal Property <input type="checkbox"/> Bond		
Associated Loan					
Loan Balance _____					%
Monthly Payment _____					
Interest _____ %					

IRAs

Description	Owner	Current Value	Growth Rate	Annual Contribution
	<input type="radio"/> Client A <input type="radio"/> Client B		%	
	<input type="radio"/> Client A <input type="radio"/> Client B		%	

Roth IRAs

Description	Owner	Current Value	Growth Rate	Annual Contribution
	<input type="radio"/> Client A <input type="radio"/> Client B		%	
	<input type="radio"/> Client A <input type="radio"/> Client B		%	

**Expenses and Liabilities**

Expenses

Description	Monthly Expense	% After First Death	% After First Disability	% After Retirement
		%	%	%
		%	%	%
		%	%	%
		%	%	%
		%	%	%
		%	%	%
		%	%	%
		%	%	%
		%	%	%

Loans

Description	Borrower	Balance	Interest	Payment	Frequency
	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both		%		<input type="checkbox"/> Monthly <input type="checkbox"/> Annual <input type="checkbox"/> Semi-Annual <input type="checkbox"/> Quarterly
	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both		%		<input type="checkbox"/> Monthly <input type="checkbox"/> Annual <input type="checkbox"/> Semi-Annual <input type="checkbox"/> Quarterly
	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both		%		<input type="checkbox"/> Monthly <input type="checkbox"/> Annual <input type="checkbox"/> Semi-Annual <input type="checkbox"/> Quarterly
	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both		%		<input type="checkbox"/> Monthly <input type="checkbox"/> Annual <input type="checkbox"/> Semi-Annual <input type="checkbox"/> Quarterly
	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both		%		<input type="checkbox"/> Monthly <input type="checkbox"/> Annual <input type="checkbox"/> Semi-Annual <input type="checkbox"/> Quarterly

Credit Cards

Description	Borrower	Balance	Interest	Monthly Payment
	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both		%	

Credit Details

Credit Limit: \_\_\_\_\_ Min. Payment Amt: \_\_\_\_\_  
Min. Payment %: \_\_\_\_\_ % Payment Method:  Pay Current  
 Minimum Only

Credit Cards

Description	Borrower	Balance	Interest	Monthly Payment
	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both		%	

Credit Details

Credit Limit: \_\_\_\_\_ Min. Payment Amt: \_\_\_\_\_  
Min. Payment %: \_\_\_\_\_ % Payment Method:  Pay Current  
 Minimum Only

Credit Cards

Description	Borrower	Balance	Interest	Monthly Payment
	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both		%	

Credit Details

Credit Limit: \_\_\_\_\_ Min. Payment Amt: \_\_\_\_\_  
Min. Payment %: \_\_\_\_\_ % Payment Method:  Pay Current  
 Minimum Only

Credit Cards

Description	Borrower	Balance	Interest	Monthly Payment
	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both		%	

Credit Details

Credit Limit: \_\_\_\_\_ Min. Payment Amt: \_\_\_\_\_  
Min. Payment %: \_\_\_\_\_ % Payment Method:  Pay Current  
 Minimum Only

Credit Cards

Description	Borrower	Balance	Interest	Monthly Payment
	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Both		%	

Credit Details

Credit Limit: \_\_\_\_\_ Min. Payment Amt: \_\_\_\_\_  
Min. Payment %: \_\_\_\_\_ % Payment Method:  Pay Current  
 Minimum Only

## Insurance

### Life Insurance

Description	Insured	Face Amount	Monthly Premium	Insurance Type	Years
	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Survivor			<input type="checkbox"/> Permanent <input type="checkbox"/> Term	
	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Survivor			<input type="checkbox"/> Permanent <input type="checkbox"/> Term	
	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Survivor			<input type="checkbox"/> Permanent <input type="checkbox"/> Term	
	<input type="radio"/> Client A <input type="radio"/> Client B <input type="radio"/> Survivor			<input type="checkbox"/> Permanent <input type="checkbox"/> Term	

### Disability Insurance

Description	Insured	Monthly Benefit	Waiting Period	Benefit Period Type	Benefit Period	Monthly Premium
	<input type="radio"/> Client A <input type="radio"/> Client B			<input type="checkbox"/> Age 65 <input type="checkbox"/> Weeks <input type="checkbox"/> Years <input type="checkbox"/> Lifetime		
	<input type="radio"/> Client A <input type="radio"/> Client B			<input type="checkbox"/> Age 65 <input type="checkbox"/> Weeks <input type="checkbox"/> Years <input type="checkbox"/> Lifetime		
	<input type="radio"/> Client A <input type="radio"/> Client B			<input type="checkbox"/> Age 65 <input type="checkbox"/> Weeks <input type="checkbox"/> Years <input type="checkbox"/> Lifetime		
	<input type="radio"/> Client A <input type="radio"/> Client B			<input type="checkbox"/> Age 65 <input type="checkbox"/> Weeks <input type="checkbox"/> Years <input type="checkbox"/> Lifetime		

### Long-Term Care Insurance

Description	Insured	Waiting Period	Daily Benefit	Daily Home Care
	<input type="radio"/> Client A <input type="radio"/> Client B			
	Benefit Period	Duration	Cost of Living	Monthly Premium
	<input type="checkbox"/> Lifetime <input type="checkbox"/> Years		%	

### Long-Term Care Insurance

Description	Insured	Waiting Period	Daily Benefit	Daily Home Care
	<input type="radio"/> Client A <input type="radio"/> Client B			
	Benefit Period	Duration	Cost of Living	Monthly Premium
	<input type="checkbox"/> Lifetime <input type="checkbox"/> Years		%	

## Other Goals

### Future Purchase

Description	Date	Cost	Growth Rate
			%
Asset Type	Percent Financed	Interest Rate	Years Financed
<input type="radio"/> Personal Property <input type="radio"/> Business <input type="radio"/> Real Estate	%	%	

### Future Purchase

Description	Date	Cost	Growth Rate
			%
Asset Type	Percent Financed	Interest Rate	Years Financed
<input type="radio"/> Personal Property <input type="radio"/> Business <input type="radio"/> Real Estate	%	%	

### Future Purchase

Description	Date	Cost	Growth Rate
			%
Asset Type	Percent Financed	Interest Rate	Years Financed
<input type="radio"/> Personal Property <input type="radio"/> Business <input type="radio"/> Real Estate	%	%	

### Future Purchase

Description	Date	Cost	Growth Rate
			%
Asset Type	Percent Financed	Interest Rate	Years Financed
<input type="radio"/> Personal Property <input type="radio"/> Business <input type="radio"/> Real Estate	%	%	

### Future Purchase

Description	Date	Cost	Growth Rate
			%
Asset Type	Percent Financed	Interest Rate	Years Financed
<input type="radio"/> Personal Property <input type="radio"/> Business <input type="radio"/> Real Estate	%	%	

## Survivor Needs

Final Expenses      Client A: \_\_\_\_\_      Client B: \_\_\_\_\_

## General Planning Information

Eligible for Social Security Retirement benefits

Income Tax Bracket \_\_\_\_\_ %

### Client A

Current Annual Exclusion Gifts: \_\_\_\_\_

Prior Taxable Gifts: \_\_\_\_\_

Gift Taxes Paid: \_\_\_\_\_

Applicable Credit Used: \_\_\_\_\_

Assume Retirement at Age: \_\_\_\_\_

Assumed Death in Year: \_\_\_\_\_

### Client B

Current Annual Exclusion Gifts: \_\_\_\_\_

Prior Taxable Gifts: \_\_\_\_\_

Gift Taxes Paid: \_\_\_\_\_

Applicable Credit Used: \_\_\_\_\_

Assume Retirement at Age: \_\_\_\_\_

Assumed Death in Year: \_\_\_\_\_

Upon the death of you or your spouse, who inherits your property?

- Don't know – there is no current will.
- Surviving Spouse, otherwise to children – using a will.
- Credit Shelter Trust (often called a By-Pass or Family Trust).
- Use Applicable Credit.
- \_\_\_\_\_ % to surviving spouse – all other property passes to others using a will.
- Someone other than surviving spouse using a will.

## Notes

---

---

---

---

---

---

---